

2023 TOP 10 PRIORITIES for State Procurement

1 Talent Management and Succession Planning

Recruiting and retaining skilled procurement professionals; remote work capacity; succession planning; talent management strategies

2 Analytics for Data-driven Decision-Making

Using data analytics and tools to drive better procurement decisions state-wide

3 Central Procurement Office as a Strategic Leader

Strategic leadership; active participation in policy setting and statewide planning; comprehensive governance and oversight; centralized data gathering and analysis for increased business insight and responsiveness to stakeholder needs

4 Customer Service to Agency Stakeholders

Responsiveness to agency stakeholders' needs; compliance with service level agreements; maintaining trust and high satisfaction levels

5 Modernizing the Procurement Process

Digitization of solicitations, bids, contracts, and record keeping; automation of processes; the use of A.I. for analysis and improved efficiency

6 Training and Certification

Promoting training and certification programs that elevate the procurement profession and develop skillsets for the future

7 Promoting Supplier Diversity

Implementing strategies to create opportunities for small businesses and women-, minority-, and veteran-owned businesses to participate in state government contracting

8 Continuous Process Improvement

Continuous review and improvement of current procurement processes to eliminate waste and gain new sources of value and efficiencies

9 Transparency and Integrity

Transparent policies and practices; fair and open competition to promote integrity and accountability and increase public and stakeholder trust

10 eProcurement

Start-to-finish system creation and adoption; increased state-wide agency utilization of eProcurement/ERP solutions